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On The Level - December 2010

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# IS COMING TO CENTRAL TEXAS AND YOU ARE INVITED TO BE A PART

Extreme Makeover: Home Edition along with Tilson Homes, Temple Inland and the Texas Association of Builders is coming to Central Texas and everyone in the Central Texas area is invited to become a part of this event. One of five worthy families will be chosen on December 6th to be the next owner of another EMHE home and we here at TABA are very excited to be playing a role in such a worthy endeavor.

Amazingly these projects are done mainly on volunteer work and donation efforts so as to not strap the family with a mortgage when the dust settles. Visit <a href="www.heartoftexasbuild.com">www.heartoftexasbuild.com</a> to get more information about the project and to sign up to volunteer or provide a product or service.

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Andrew Keown/ John Wells/ Dale Murrow www.goldstarcabinets.com





### President's Message Jason Carothers

The second time as President was much faster than the first, but as my wife reminded me, maybe it is my age and things seem to slip by faster now. It was an honor serving as President this past year. I am happy to report that TABA is strong and membership is still strong despite the economic downturn our industry has witnessed the last couple of years. Your continued support for TABA is appreciated and is the #1 reason we are considered one of the strongest local builder associations in Texas.

I would like to thank my board of directors and all committee members from this past year on job well done. As a group we finished the year ahead of our projected budgets and have already started full steam ahead on 2011. I would also like to thank our Executive Officer, Cheryl Hunka for another year of loyal commitment. I am not going to mention the number of years of dedicated service but it is getting close to being counted by decades instead of years.

2011 will be another successful year for TABA and I wish you all a prosperous and successful New Year. I welcome and wish Robbie Johnson a successful year as TABA President. I know the association is in good hands with Robbie as he will be a second term president as well. Again it has been a honor to serve as President and I would be honored to have the opportunity once again.

Thanks to all,

Jason Carothers
2010 TABA President

"the light at the end of the tunnel will be here soon"

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Belton, TX 76513

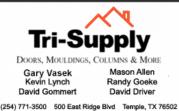
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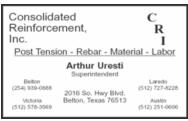
## TABA CHRISTMAS MIXER THURSDAY, DECEMBER 9TH 11:00AM - 1:00PM

#### A Come & Go Event

Our final event of the year is scheduled for Thursday, December 9th at the TABA office. It is our Annual Christmas Mixer that is a come and go event because we know you have so many parties to attend during the holiday season. Hordourves and Christmas goodies will be provided.

We hope to see many of our members here if only for a few short minutes to wish you a very Merry Christmas and a Happy New Year.

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#### Just Around the Corner!!!

The booking process continues for the 2011 Home & Garden Show. Past A show layout and booth price guide can be found on the TABA website. If you are interested in booking a location, please print off the layout and have it handy when you call the TABA office.

The show is scheduled for February 26-27, 2011 at the Bell County Expo Center. Booths are still available in all three buildings but we suggest booking yours sooner rather than later to get the best space.

Also available is one more show partner spot at a cost of \$2000. This allows you to be on all of our TV, radio and print advertisment and is only available to TABA members. If you are interested in becoming an official show partner, please call the TABA office for more details.

We are expecting another fantastic show for 2011 and you won't want to miss your opportunity to be a part of it. Please keep reading future *On The Level* Newsletters for more information regarding the 2011 Home & Garden Show.

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#### **Board Installation and Awards Luncheon**

It was a very pleasant afternoon with approximately 40 people in attendance to recognize and honor those who have given so much of their time, product and money to this Association over the past year. Below are a list of award recipients. If you see any of these giving members, please congratulate them on thier achievement.

**Real Estate Agency of the Year:** 

Silver - Joan Mikeska Realty

Gold - Re/Max Temple-Belton

**Real Estate Agent of the Year:** 

**Silver - Mark Mahler** 

Gold - Ryan Smith

**Sponsor of the Year:** 

Silver - Central National Bank and Temple Daily Telegram

**Gold - Tri-Supply** 

**Associate of the Year:** 

**Weldon Vybiral of Tri-Supply** 

**Builder of the Year:** 

**Derrick Hunt of Drews/Hunt Builders** 

**President's Award of Excellence:** 

**Troy Glasson** 

TABA congratulates all of the recipients of this year's awards and gives their heartfelt gratitude for all of their support and committment.





















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#### **NEW HOME STARTS**

	Nov '10	Nov '09	'10 YTD	'09 YTD
Temple	31	21	361	400
Belton	7	4	73	62
Morgan's Point	0	1	3	8
Totals	38	26	437	470

Note: this data represents a compilation of the statistics that are reported by the Temple Daily Telegram every Sunday.

### **ALL HOME CLOSINGS**

Nov '10	122	'10 YTD	1,646
Nov '09	60	'09 YTD	1,674

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EO's Comments
Cheryl Hunka

Executive Officer

The end of 2010 has finally made it here but it has been a really good year for TABA. We budgeted very realistically for this year and most all of our projects exceeded or came in right where we expected them to however membership blew us away! I am very proud to report that the TABA membership far exceeded our expectations for this year with a recruitment total of over 30 new members - most of them coming in during the September membership drive. Our retention rate will most likely be in the 80 percentile which is remarkably good on average.

TABA is blessed to have such a strong and committed membership and we thank each one of you for hanging in there with us during these uncertain economic times. TABA is also happy to announce to while the state association will have a \$29.50 dues increase beginning January 2011, our dues will remain unchanged. The 2008 board took a bold step to prepare for an event such as this

and is the sole reason we are able to keep our dues rate the same while others are seeing increases across the state.

It's been my pleasure to work with such a fantastic board this year with Jason leading the way and I want to say Job Well Done to them. It was their leadership and vision that kept us moving forward this year as well as many great committee chairman, committee members and sponsors that pulled us through.

Just to update you on the search process for a replacement for Troy, a search committee has been formed and they are working very hard to find a replacement as quickly as possible to fill our vacancy. They are hopeful to have someone in place by the beginning of the year. We will keep you posted.

Well that about wraps up 2010. I know I am truly blessed to have such a wonderful family, a great job with people I adore and terrific friends. I wish everyone a very Blessed Christmas and Prosperous New Year!



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